

The New Law Enforcement Hiring Process

Traditional Process

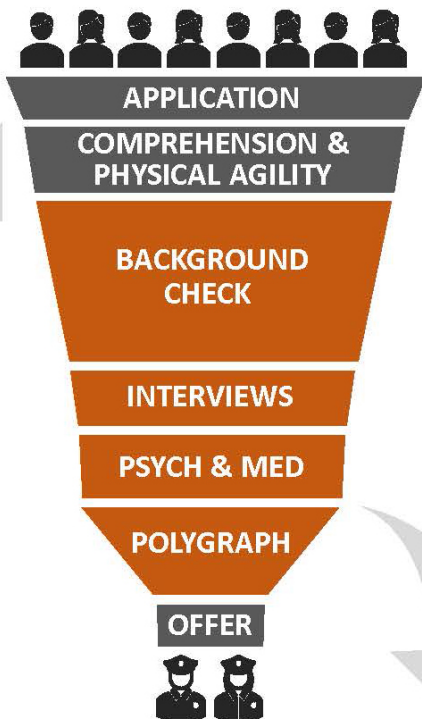


The traditional hiring process is slow & expensive, taking **6 to 12 months** from application to offer.

“We compete with other agencies for the best talent and we’re losing because our process takes too long”



Significant time and resources are spent conducting background checks, interviews, psych tests & medical tests only to find that up to **30% fail the polygraph test.**



100 CANDIDATE EXAMPLE

Background: 40hrs * \$48 = \$1,920
 Interviews: 4hrs * \$72 = \$288
 Psych & Med: 5hrs * \$80 = \$400
 Polygraph: 3hrs * \$56 = \$168
Cost per Candidate = ~\$2,776

100 Candidates * 25% Polygraph Failure =
 25 * ~\$2,776/Candidate = **~\$69,400**

*Hourly rates include benefits

Process with EyeDetect®



How it works: Examinees take a computerized true/false credibility test while an eye tracker captures eye changes.

Why it works: Lying requires more cognitive effort, which causes involuntary changes in pupil dilation, reading behavior & response rate.

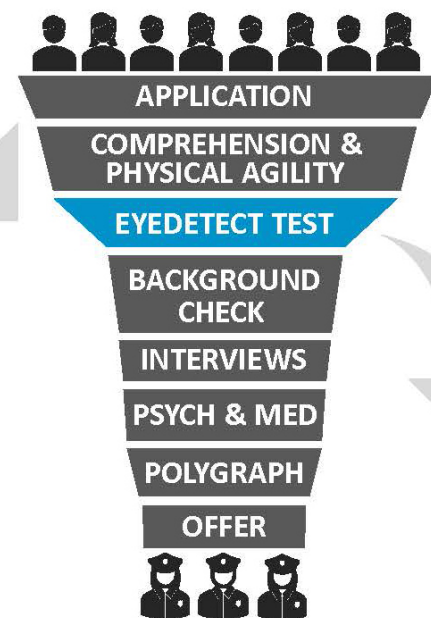


Adding **EyeDetect** screening tests early in the hiring process allows agencies to **advance only those candidates likely to pass the polygraph**, making the entire process **faster.**

- Tests take **30 minutes** to administer
- Tests are **scored immediately**
- 3 tests can be given at a time by 1 admin



- **88% accurate**
- 10 peer reviewed scientific studies
- Specific issue scoring on 4 relevant topics
- Reduce false negatives



100 CANDIDATE EXAMPLE

100 Candidates
 x \$90/Candidate
 = **~\$9,000**

CASE STUDY

Agency: Kent PD, WA
 FTE's: 207
 Savings: ~\$65K/Yr.